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COSTCO WHOLESALE CORPORATION

UNITED STATES DISTRICT COURT  
SOUTHERN DISTRICT OF CALIFORNIA

PAIGE PETKEVICIUS, on Behalf of  
Herself and All Others Similarly  
Situated,

Plaintiff,

v.

NBTY, INC.; NATURE'S BOUNTY,  
INC., REXALL SUNDOWN, INC.; and  
DOES 1-100,

Defendants.

TATIANA KOROLSHTEYN, on behalf  
of herself and all others similarly  
situated,

Plaintiff,

v.

COSTCO WHOLESALE  
CORPORATION and NBTY, INC.,

Defendants.

CASE NO.: 3:14-CV-02616-CAB-RBB  
CASE NO.: 3:15-CV-00709-CAB-RBB

**DEFENDANTS' OPPOSITION TO  
PLAINTIFFS' MOTION TO  
STRIKE THE DECLARATION OF  
DR. SUSAN MITMESSER**

Date: TBD  
Time: TBD  
Judge: Hon. Cathy Ann Bencivengo  
Ctm: 4C

**PER CHAMBERS RULES, NO  
ORAL ARGUMENT UNLESS  
SEPARATELY ORDERED BY THE  
COURT**

**[REDACTED VERSION]**

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**MEMORANDUM OF POINTS AND AUTHORITIES**

**I. INTRODUCTION**

Defendant NBTY's Senior Director of Nutrition and Scientific Affairs, Susan Mitmesser, whose declaration Plaintiffs seek to exclude, testified both at deposition and in her declaration that NBTY maintains a file of ginkgo biloba studies that Defendants relied on to substantiate the ginkgo product labels at issue. In her deposition, Mitmesser summarized the findings of those studies and explained why Defendants relied on them. Although Plaintiffs contend Mitmesser used her specialized knowledge to opine on whether ginkgo provides the benefits on the product labels at issue, Mitmesser actually testified about (1) *what NBTY relied on* in making the statements on its ginkgo labels and (2) *why NBTY relied* on those studies. This fundamental distinction explains why Defendants believed Mitmesser to be a percipient witness and did not designate her as an expert for purposes of class certification.

Even assuming *arguendo* this Court disagrees, Defendants' failure to designate Mitmesser as an expert for class certification would be harmless error, making exclusion of her declaration a disproportionate and unnecessary sanction. Although Plaintiffs argue they will be prejudiced if the declaration is admitted, they concede they deposed Mitmesser about sixteen of the eighteen attached studies, at which time they questioned her about her opinion on each of them. Mot. at 17. Because Defendants' treatment of Mitmesser as a lay witness resulted in no prejudice to Plaintiffs, her opinions on the sixteen studies can be considered in ruling on class certification.

Plaintiffs have also moved to exclude all of the studies attached to Mitmesser's declaration, though they provide reasons as to only three of the eighteen. Those three studies—[REDACTED], produced after the deposition, and [REDACTED], discussed at Mitmesser's deposition—should also be considered in ruling

1 on class certification. Regardless of this Court's conclusion regarding Mitmesser  
2 and her opinions of the studies, the studies speak for themselves, were produced in  
3 discovery, and were authenticated by Mitmesser, and therefore should be  
4 considered in evaluating Defendants' arguments that (a) diseased populations have  
5 been shown to benefit from ginkgo, making their inclusion in the class fatal to  
6 predominance; and (b) ginkgo offers other benefits, such as improved blood flow,  
7 which would result in a class with many uninjured members.

8 Although Plaintiffs incorrectly contend Defendants failed to produce the  
9 [REDACTED] studies in discovery and thus claim unfair surprise, Mot. at 17,  
10 Defendants produced those studies to Plaintiffs in supplemental productions on  
11 November 4 and November 28, 2016. If Plaintiffs wanted to question Mitmesser  
12 about these two additional studies, they simply could have asked to depose her a  
13 second time, but chose not to.

14 Plaintiff's claim that the studies are hearsay should likewise be rejected  
15 because, even if technically hearsay, Defendants were merely providing a peek at  
16 the merits as the Supreme Court has found is often necessary at class certification.  
17 Because class certification does not result in ultimate findings of fact, evidentiary  
18 standards are much more lenient than at summary judgment or trial. Accordingly,  
19 the remaining two studies, as well as Mitmesser's conclusions on them, also should  
20 be considered in ruling on class certification.

21 The third study Plaintiffs seek to exclude is the [REDACTED] study (and  
22 Mitmesser's opinion on that study) on the basis that, although Mitmesser was  
23 questioned about it at deposition, she altered her testimony about the study in her  
24 declaration. Mot. at 10. Plaintiffs are misinterpreting Mitmesser's declaration,  
25 which contained no new opinions about the [REDACTED] study. Rather, as Mitmesser  
26 stated at deposition, she believes the study demonstrates ginkgo helps with blood  
27 flow. There is no basis to exclude it.

1 Finally, Plaintiffs argue they were prejudiced because, if Mitmesser were a  
 2 non-retained expert, they believe they would have been able to vitiate attorney-  
 3 client privilege and/or work product protection. The law, however, is unsettled on  
 4 when waiver would occur, and Plaintiffs cite no cases in which courts found  
 5 waiver on similar facts. Nor should this Court so find, particularly given  
 6 Mitmesser was recently designated as a reporting expert for the merits phase of the  
 7 case. Because Mitmesser will be a reporting expert, the communications Plaintiffs  
 8 state they were prejudiced by not obtaining will be explicitly protected by Rule 26.

9 Exclusionary sanctions exist to cure prejudice, not to punish or provide an  
 10 undue advantage to another party. There has been no harm to Plaintiffs here, who  
 11 had ample notice of and access to Susan Mitmesser. Therefore, Plaintiffs' motion  
 12 to exclude the Mitmesser declaration and its exhibits should be denied.

## 13 14 **II. ARGUMENT**

### 15 **A. Mitmesser Testified to What NBTY Relied on and Why and** 16 **Therefore Provided Percipient, Not Expert, Testimony**

17 On October 19, 2016, Mitmesser testified on behalf of Defendants as their  
 18 30(b)(6) witness on the following topics:

19 The scientific and/or medical literature (including research, tests and  
 20 studies) constitutes the basis for the claims made in your  
 21 Advertisements concerning the Ginkgo Biloba Products, including but  
 22 not limited to whether ginkgo biloba in the Ginkgo Biloba Products  
 provides the health benefits claimed by You. (Topic 9)

23 All studies, their underlying raw data and related documents, which  
 24 relate to or concern the efficacy or lack of efficacy of the Ginkgo  
 25 Biloba Products, including the main ingredient, ginkgo biloba,  
 26 including but not limited to the studies identified in Your productions  
 . . . . (Topic 10)

27 Any testing, studies, or trials relating to the commercially-available  
 28 Ginkgo Biloba Products. (Topic 11)



1 Any documents concerning . . . the advertising claims regarding the  
 2 health benefits of the Ginkgo Biloba Products, including that the  
 3 Ginkgo Biloba Products: “support healthy brain function and  
 4 circulation” (topic 12); “help support memory, especially occasional  
 5 mild memory problems associated with aging” (topic 13); and “help  
 6 support mental alertness” (topic 14).

7 Mitmesser Depo. Tr. at 61:22-62:19 and Ex. 48 (Exs. B and E to Declaration of  
 8 Patricia Syverson in support of Pltf’s Mot. (“Syverson Decl.”)). At that deposition,  
 9 Mitmesser answered questions about the sixteen studies Defendants had previously  
 10 produced as support for the statements on their ginkgo labels. She also testified  
 11 that, as Senior Director of Nutrition and Scientific Affairs, her job duties included  
 12 being “responsible for the label integrity of [NBTY’s] products, so product  
 13 maintenance. We insure the scientific credibility for label claims.” *Id.* at 15:2-12  
 14 (Ex. B to Syverson Decl.).

15 Although Mitmesser undoubtedly possesses specialized knowledge given  
 16 her educational background (Ph.D. in Nutrition Sciences), she was merely  
 17 testifying to what *Defendants* relied on (and currently rely on) as support for their  
 18 ginkgo labels, which she is aware of as part of her job duties. Because her  
 19 declaration simply echoed what was stated in her 30(b)(6) deposition, with the  
 20 exception that two additional studies were added, Defendants considered  
 21 Mitmesser to be a percipient, not expert, witness. *See F.D.S. Marine, LLC v. Brix*  
 22 *Mar. Co.*, 211 F.R.D. 396, 401 (D. Or. 2001) (“This court concludes that Dixie  
 23 Stambaugh is not an ‘expert’ witness. She is an employee of FDS Marine and was  
 24 not specially retained or employed to give an expert opinion. She was personally  
 25 involved in the billing to Foss and is permitted to testify, within reasonable bounds,  
 26 as to why that billing was reasonable based upon her personal knowledge and  
 27 experience.”).



1 Although Plaintiffs cite a few cases in which those with specialized  
 2 knowledge were found to be experts, none have facts similar to those here. For  
 3 example, Plaintiffs rely on *Prieto v. Malgor*, 361 F.3d 1313, 1318-19 (11th Cir.  
 4 2004), Mot. at 4, a case in which the court found that the police officer opining on  
 5 whether proper force had been used fit the definition in Rule 26(a)(2)(B) because  
 6 he “***had no connection*** to the specific events underlying this case apart from his  
 7 preparation for this trial. He merely reviewed police reports and depositions  
 8 provided by counsel and offered expert opinions on the level of force exhibited by  
 9 Prieto and the appropriateness of the officers' response.” *Id.* (emphasis added).  
 10 Given Mitmesser was a 30(b)(6) witness on several key topics and is the Senior  
 11 Director of the department responsible for “label integrity,” that same reasoning  
 12 does not apply to her.

13 **B. Regardless of Whether Mitmesser Is Viewed as a Percipient or an**  
 14 **Expert Witness, No Report Would Have Been Required.**

15 Plaintiffs argue they were prejudiced when deposing Mitmesser because  
 16 they did not have a written report of her findings beforehand, Mot. at 11. But even  
 17 if Mitmesser had been designated as an expert, no report would have been  
 18 required. Rule 26(a)(2)(B) states an expert must only provide a written report “if  
 19 the witness is one retained or specially employed to provide expert testimony in the  
 20 case or one whose duties as the party's employee regularly involve giving expert  
 21 testimony.” The record is clear that Mitmesser was not retained by Defendants to  
 22 testify, nor is it her job to regularly provide expert testimony. Therefore, pursuant  
 23 to Rule 26, no report was required. *See, e.g., Van Daele Dev. Corp. v. Steadfast*  
 24 *Ins. Co.*, 2014 WL 12564277, at \*6 (C.D. Cal. Oct. 9, 2014) (“Here, Mr. Grewing  
 25 qualifies as an unretained expert because he offers his expert testimony as Vice-  
 26 President of Construction at Zurich American Insurance Company, bases his  
 27 opinions on his personal knowledge of the insurance policies at issue in this case,  
 28

1 and does not regularly give expert testimony.”); *Shapardon v. W. Beach Estates*,  
 2 172 F.R.D. 415, 416 (D. Haw. 1997) (“[Rule 26] clearly contemplates two types of  
 3 experts: those who may qualify as experts, but are not retained or specially  
 4 employed, and those who are retained or specially employed to provide testimony  
 5 in the case. Written reports are required only for experts in the latter category.”).

6 Plaintiffs state it is “critical to note” that Mitmesser has testified “three or  
 7 four times” in four years. Mot. at 5. Testifying once a year, however, does not  
 8 transform an employee from a percipient witness and/or unretained expert into one  
 9 “whose duties regularly involve giving [expert] testimony,” Mot. at 5.<sup>1</sup> *See United*  
 10 *States v. Adam Bros. Farming*, 2005 WL 5957827, at \*5 (C.D. Cal. Jan. 25, 2005)  
 11 (finding that “long-term employee of the EPA specializing in wetland delineation,  
 12 who ha[d] previously testified as an expert witness in two other cases” was not  
 13 required to prepare an expert report because “[t]he facts and circumstances of his  
 14 involvement in this case do not suggest that Leidy was specially retained for  
 15 purposes of giving expert testimony at trial. Nor do the prior occasions of his  
 16 testifying suggest that his job duties ‘regularly involve’ giving expert testimony.”);  
 17 *Navajo Nation v. Norris*, 189 F.R.D. 610, 612 (E.D. Wash. 1999) (holding that  
 18 members of plaintiff's tribal council, who would be testifying as experts regarding  
 19 tribal customs and traditions, were not required to prepare written reports because  
 20 their duties as council members did not involve their regularly giving expert  
 21 testimony in court and stating Rule 26(a)(2)(B) “has a specific category of  
 22 employee experts who must provide a report: those who regularly testify. Given  
 23 the plain language of this specific category, by implication, those employees who  
 24 do not regularly testify for the employer but are doing so in a particular case need  
 25 not provide the report.”).

26  
 27  
 28 <sup>1</sup> Notably, Plaintiffs cite no legal authority for this proposition.

1 Indeed, as the First Circuit Court of Appeals concluded after “[i]nterpreting  
 2 the words ‘retained or specially employed’ in a common-sense manner, consistent  
 3 with their plain meaning, . . . as long as an expert was not retained or specially  
 4 employed in connection with the litigation, and his opinion about causation is  
 5 premised on personal knowledge and observations made in the course of treatment,  
 6 no report is required under the terms of Rule 26(a)(2)(B).” *Downey v. Bob's Disc.*  
 7 *Furniture Holdings, Inc.*, 633 F.3d 1, 7 (1st Cir. 2011). Another court in this  
 8 district reached a similar result in *Doe v. City of San Diego*, 2013 WL 3989193, at  
 9 \*9 (S.D. Cal. Aug. 1, 2013), finding that a police officer did not need to provide an  
 10 expert report: “Plaintiff has not sought to designate Detective Adams as a retained  
 11 expert. Rather, she is designated as a non-retained expert based on her role as a  
 12 percipient witness to certain facts of this case and the opinions she formed during  
 13 her investigation into police misconduct.” *Id.*; *see also Downey*, 633 F.3d at 6  
 14 (characterizing non-retained expert witness as “an actor with regard to the  
 15 occurrences from which the tapestry of the lawsuit was woven. Put another way,  
 16 his opinion testimony arises not from his enlistment as an expert but, rather, from  
 17 his ground-level involvement in the events giving rise to the litigation. Thus, he  
 18 falls outside the compass of Rule 26(a)(2)(B).”).

19 Because Mitmesser would not have been required to provide a report in the  
 20 first place even if she had been designated as an expert, Plaintiffs’ claims of  
 21 prejudice due to not having received a report should be rejected.

22 **C. There Is No Basis to Exclude the Eighteen Studies NBTY Relied**  
 23 **On to Substantiate Its Ginkgo Labels, All of Which Were**  
 24 **Produced in Discovery.**

25 Plaintiffs make several unpersuasive arguments in their efforts to exclude  
 26 the actual studies NBTY relied on to support its ginkgo labels—all of which were  
 27 produced in discovery.  
 28

1 First, Plaintiffs argue Mitmesser purportedly “did not review any of those  
 2 studies [until] after the start of this litigation,” Mot. at 5, which blatantly  
 3 mischaracterizes her testimony and is just plain wrong. Second, Plaintiffs contend  
 4 that two of the eighteen studies ( [REDACTED] ) should be excluded for the  
 5 additional reason that they were not produced, Mot. at 17, which, again, is  
 6 incorrect. Finally, Plaintiffs seek to exclude three of studies [REDACTED] and  
 7 [REDACTED])<sup>2</sup> because they contend they are hearsay. Mot. at 12, 18. Because  
 8 admissibility standards at class certification are much more relaxed than at  
 9 summary judgment and trial, in part because at this phase the Court is only being  
 10 given a preview of the merits, this objection is also misplaced.

11 **1. *All Eighteen Studies Were Produced in Discovery and Properly***  
 12 ***Authenticated by Mitmesser in Her Declaration.***

13 Whether this Court views Mitmesser as an expert or a lay witness should  
 14 have no effect on the admissibility of the eighteen studies attached to her  
 15 declaration. Plaintiffs concede that sixteen of the eighteen were produced to them.  
 16 Although they contend the other two were not produced prior to the close of the  
 17 discovery, Mot. at 17, they are mistaken. Defendants produced the remaining two  
 18 studies by [REDACTED] on November 4 and 28, 2016. Declaration of William  
 19 A. Delgado, ¶ 2, Exs. A-C.

20 Plaintiffs also seem to be challenging the admissibility of the studies on the  
 21 basis that Mitmesser had no firsthand knowledge or involvement with them.  
 22 Mot. at 5. However, Plaintiffs cite to no authority that would suggest that not  
 23 being involved in a study is a proper basis for exclusion, and Defendants are aware  
 24

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25 <sup>2</sup> Notably, although Plaintiffs seek to strike *all* studies in their motion-  
 26 including several also relied on by Defendants’ expert, Dr. Edward Rosick, and  
 27 again refer to excluding *all* of the exhibits i [REDACTED] brief, Mot. at 1, they only  
 28 specifically address *three* of the [REDACTED] (one of the 16 studies discussed  
 at Mitmesser’s deposition) and [REDACTED] the two studies not discussed at  
 deposition).

1 of none. Mitmesser properly authenticated the studies—sixteen in her deposition  
 2 and all eighteen in her declaration—which constitute the ginkgo “structure file,”  
 3 that is, the file NBTY maintains with documents supporting its product labels.  
 4 Mitmesser Depo. Tr. at 38:18-39:13 (Ex. B to Syverson Decl.). Mitmesser then  
 5 explained at deposition why NBTY contends those sixteen studies support its  
 6 ginkgo product labels, and in her declaration explained why those sixteen--plus  
 7 two additional studies-- likewise support those labels.

8                   **2.     *Mitmesser Reviewed the Studies Attached to Her Declaration***  
 9                   ***Prior to the Start of Litigation.***

10           While Mitmesser did state during her deposition that she had looked at the  
 11 studies being discussed in 2015, the entirety of her testimony makes clear that was  
 12 not the *first time* she looked at them, as Plaintiffs contend. Mot. at 5. Rather,  
 13 Mitmesser stated she reviewed those studies periodically in her role as Senior  
 14 Director of Nutrition and Scientific Affairs. Mitmesser Depo. Tr. at 20:4-17  
 15 (Ex. D to Delgado Decl.). Mitmesser also testified later when asked if she had  
 16 ever assessed the ginkgo claims prior to the lawsuit that yes, she had done so at the  
 17 time an NTP report challenged the safety of ginkgo. *See id.* at 191:23-194:14.  
 18 That NTP report came out in 2013, *before* these lawsuits were filed. *See* Ex. E to  
 19 Delgado Decl. Plaintiffs’ argument that Mitmesser has no firsthand knowledge of  
 20 these studies and reviewed them only to testify about them should therefore be  
 21 rejected.

22                   **3.     *The Studies Should Not Be Excluded on the Basis of Hearsay.***

23           Plaintiffs argue, without citation to any authority, that three of the studies  
 24 attached to Mitmesser’s declaration [REDACTED]  
 25 [REDACTED] should be excluded on the basis of hearsay. Mot. at 12, 18. While it is difficult  
 26 to understand the basis of Plaintiffs’ objection given their failure to cite supporting  
 27 authority, Defendants attempt to address it nonetheless.  
 28

1 The studies are admissible on the basis that there are “lenient evidentiary  
 2 standards” at class certification, making hearsay much less of a concern. *See Blair*  
 3 *v. CBE Grp., Inc.*, 309 F.R.D. 621, 626–27 (S.D. Cal. 2015) (overruling hearsay  
 4 objection: “[T]he Court may consider inadmissible evidence at the class  
 5 certification stage. The court need not address the ultimate admissibility of the  
 6 parties' proffered exhibits, documents and testimony at this stage, and may  
 7 consider them where necessary for resolution of the Motion for Class  
 8 Certification.”) (internal citations and alternation omitted); *Faulk v. Sears Roebuck*  
 9 *& Co.*, 2013 WL 1703378, at \*6 n. 5 (N.D. Cal. Apr. 19, 2013) (overruling hearsay  
 10 objection because “[f]or purposes of the class certification inquiry, the evidence  
 11 need not be presented in a form that would be admissible at trial. . . . Given the  
 12 **relaxed evidentiary standard** at the class certification stage, the Court will  
 13 exercise its discretion and consider the evidence necessary for resolution of the  
 14 motion.”) (emphasis added).

15 Although out of an abundance of caution, and in light of Plaintiffs’ position,  
 16 Defendants have designated Mitmesser as a reporting expert *for the merits phase of*  
 17 *the case*, at the class certification stage, neither Mitmesser’s opinions nor the  
 18 evidence attached to her declaration will result in an ultimate factual finding.  
 19 Rather, at this stage, instead of asking (as they will on summary judgment) for the  
 20 Court to rule that the ginkgo biloba labels at issue do not contain false statements,  
 21 Defendants simply have “previewed” the merits for the Court so that it may rule on  
 22 class certification. *See Ellis v. Costco Wholesale Corp.*, 657 F. 3d 970, 981 (9th  
 23 Cir. 2011) (“[T]he merits of the class members’ substantive claims are often highly  
 24 relevant when determining whether to certify a class. More importantly, it is not  
 25 correct to say a district court may consider the merits to the extent that they overlap  
 26 with class certification issues; rather, a district court must consider the merits if  
 27 they overlap with Rule 23(a) requirements.”). For example, because Defendants  
 28



1 contend that Plaintiffs’ inclusion of diseased people *and* healthy people in the same  
 2 class defeats class certification, Defendants necessarily had to delve slightly into  
 3 the merits to show why inclusion of both populations would create different  
 4 answers at the liability phase, not a common answer as the law requires before a  
 5 class can be certified. *See Wang v. Chinese Daily News, Inc.*, 737 F.3d 538, 543  
 6 (9th Cir. 2013) (“What matters to class certification is not the raising of common  
 7 questions—even in droves—but, rather the capacity of a classwide proceeding to  
 8 generate common *answers* apt to drive the resolution of the litigation.”) (quoting  
 9 *Wal-Mart v. Dukes*, 564 U.S. 338, 350 (2011)) (emphasis added).

10 For that very reason, *i.e.*, that unlike a summary judgment motion, a class  
 11 certification motion does not result in an ultimate determination on the merits,  
 12 courts do not adhere to the same standards when considering evidence at the class  
 13 certification phase and, instead, are more lenient in considering evidence such as  
 14 hearsay. *See In re ConAgra Foods, Inc.*, 90 F. Supp. 3d 919, 965 n.147 (C.D. Cal.  
 15 2015) (rejecting objections to defendants’ evidence in opposition to class  
 16 certification: “Since a motion for class certification is a preliminary procedure,  
 17 courts do not require strict adherence to the Federal Rules of Civil Procedure or the  
 18 Federal Rules of Evidence. . . . At the class certification stage, the court makes no  
 19 findings of fact . . . .) (internal quotations omitted); *Simon v. Healthways, Inc.*,  
 20 2015 WL 10015953, at \*2 (C.D. Cal. Dec. 17, 2015) (rejecting objections to  
 21 declarations submitted by defendant in opposition to class certification on the sole  
 22 basis that courts may “consider inadmissible evidence in deciding whether it is  
 23 appropriate to certify a class.”).

24 Therefore, studies showing that class treatment would be inappropriate  
 25 because ginkgo has been shown to have positive effects on those with memory  
 26 problems and offers benefits such as blood flow should be considered regardless of  
 27  
 28



1 whether this Court finds it to be hearsay or not.<sup>3</sup>

2 **D. The Court Should Not Exclude Mitmesser’s Opinion in Her**  
 3 **Declaration about the Studies NBTY Relied On Because Any**  
 4 **Failure to Designate Was Harmless.**

5 Plaintiffs argue that, despite having had the opportunity to depose  
 6 Mitmesser in her role as NBTY’s Person Most Knowledgeable on several topics,  
 7 and having questioned her extensively about sixteen of the eighteen studies  
 8 attached to her declaration, they will suffer prejudice if the statements in her  
 9 declaration about those studies are not stricken. Mot. at 9. Courts generally  
 10 consider the following factors, which “may properly guide a district court in  
 11 determining whether a violation of a discovery deadline is justified or  
 12 harmless . . . : (1) prejudice or surprise to the party against whom the evidence is  
 13 offered; (2) the ability of that party to cure the prejudice; (3) the likelihood of  
 14 disruption of the trial; and (4) bad faith or willfulness involved in not timely  
 15 disclosing the evidence.” *Lanard Toys, Ltd. v. Novelty, Inc.*, 375 Fed. Appx. 705,  
 16 713 (9th Cir. 2010) (holding that court did not abuse its discretion in allowing  
 17 plaintiff’s expert to testify, even though plaintiff did not serve a timely, complete  
 18

19 \_\_\_\_\_  
 20 <sup>3</sup> Although the Ninth Circuit has not opined on this issue, the “prevalent  
 21 practice” among district courts in this circuit is to consider evidence over  
 22 objections such as hearsay at the class certification phase:

22 Some courts have found that only admissible evidence be  
 23 considered at this stage of the proceedings. However, the more  
 24 prevalent practice is to relax this requirement: “Though the issue  
 25 has not been squarely addressed by the Ninth Circuit, certain  
 26 courts have held that on a motion for class certification, the  
 27 evidentiary rules are not strictly applied and courts can consider  
 28 evidence that may not be admissible at trial.”

25 *Syed v. M-I, L.L.C.*, 2014 WL 6685966, at \*6 (E.D. Cal. Nov. 26, 2014) (internal  
 26 citations omitted), *quoting Parkinson v. Hyundai Motor Am.*, 258 F.R.D. 580, 599  
 27 (C.D. Cal. 2008); *see also Dominguez v. Schwarzenegger*, 270 F.R.D. 477, 483  
 28 n. 5 (N.D. Cal. 2010) (“unlike evidence presented at a summary judgment stage,  
 evidence presented in support of class certification need not be admissible at  
 trial”).

1 expert report, because violation did not cause prejudice). The burden is on the  
2 party facing exclusion to prove the delay was justified or harmless. *Id.*

3 Consideration of these factors here demonstrates that, regardless of this  
4 Court's determination regarding Mitmesser's status for class certification (expert  
5 or percipient witness), the declaration and exhibits should be admitted because  
6 Plaintiffs have suffered no prejudice. *See Reese v. Cty. of Sacramento*, 2015  
7 WL 6460312, at \*8 (E.D. Cal. Oct. 26, 2015) (denying motion to exclude  
8 testimony of non-retained medical providers: "The court need not decide whether  
9 the subject witnesses' disclosures are sufficient under FRCP 26(a)(2)(C) since  
10 Plaintiff has shown that any deficiency is harmless under the circumstances.").

11 **1. *Plaintiffs Deposed Mitmesser About Sixteen of the Studies***  
12 ***Attached to Her Declaration.***

13 First, and most importantly, Plaintiffs have not been prejudiced with respect  
14 to sixteen of the eighteen studies or Mitmesser's opinion on them because  
15 Plaintiffs questioned her about each and every one of those studies at her 30(b)(6)  
16 deposition. Plaintiffs attempt to show harm but cite cases that, even by their own  
17 description, do not support exclusion here because the aggrieved party in those  
18 cases was either (1) unable to depose the experts or rebut their opinions because  
19 the experts were disclosed on the eve of trial, or (2) the party had produced  
20 untimely reports from its retained experts, with no ability to cure the prejudice.  
21 Mot. at 9.

22 None of those facts are present here. Mitmesser was identified in  
23 Defendants' Initial Disclosures and discovery responses, and Plaintiffs deposed  
24 her pursuant to Fed. R. Civ. P. 30(b)(6) on the very topics that were the subject of  
25 her declaration, *supra* at 3-4. When presented with similar facts, numerous courts  
26 have found that the moving party had not suffered prejudice, making exclusion  
27 unduly harsh and unnecessary. *See Doe v. City of San Diego*, 2013 WL 3989193,  
28

1 at \*9 (S.D. Cal. Aug. 1, 2013) (“[A]s to [harmlessness], the Court finds Plaintiff’s  
 2 failure [to designate] can be easily remedied and that there is no harm to  
 3 Defendants. Indeed, Defendants are well aware of Detective Adams’ role in this  
 4 case and the opinions she set forth in her 2011 sex crimes report. In fact, Plaintiff  
 5 obtained the report from Defendants during discovery.”); *Durham v. Cty. of Maui*,  
 6 2011 WL 2532690, at \*5 (D. Haw. June 23, 2011) (“Plaintiffs will not be  
 7 prejudiced if Dr. Wong is permitted to testify at trial. Plaintiffs have known and  
 8 prepared for quite some time that Dr. Wong would be a witness at trial—Ford  
 9 identified Dr. Wong as a percipient expert witness . . . , the parties have deposed  
 10 Dr. Wong, the parties have repeatedly named Dr. Wong as a potential witness in  
 11 their disclosures and pretrial statements, and Plaintiffs have retained their own  
 12 expert to counter Dr. Wong’s testimony.”); *F.D.S. Marine, LLC v. Brix Mar. Co.*,  
 13 211 F.R.D. 396, 400 (D. Or. 2001) (“[I]n this case, FDS Marine has not yet  
 14 suffered any prejudice by Foss’ failure to provide all of the information  
 15 concerning its experts as required by FRCP 26. It still has more than two months  
 16 before trial on September 24, 2001, to prepare for examination of Foss’ expert.”).<sup>4</sup>

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 19  
 20  
 21 <sup>4</sup> See also *Kelly v. MTS Inc.*, 5 F. App’x 755, 757 (9th Cir. 2001) (“Tower’s failure  
 22 to provide a complete expert disclosure by August 10 was both harmless and  
 23 substantially justified. Tower made a detailed disclosure regarding Pratt’s  
 24 testimony on September 4, 1998, a complete disclosure on September 24, and  
 25 Kelly deposed Pratt for two days on October 5 and 6 at Tower’s expense. Kelly  
 26 had ample notice of Pratt’s testimony weeks before trial.”); *Russell v. Daiichi-*  
 27 *Sankyo, Inc.*, 2012 WL 1805038, at \*6 (D. Mont. May 17, 2012) (denying motion  
 28 to exclude because “the Court concludes that Russell’s disclosure of Chaney and  
 Fryman on the day discovery closed was both justified and harmless.”); *Salazar v.*  
*A & J Const. of Montana, Inc.*, 2012 WL 4092421, at \*12 (D. Mont. Sept. 17,  
 2012) (denying motion to exclude expert based on deficient report because “there  
 is not unfair prejudice or surprise to A & J that cannot be cured. Trial of this matter  
 is set to commence more than 10 weeks hence. A & J has ample time to depose  
 Carlson and to retain its own expert should it choose to do so.”)

1                   2.     *Because Plaintiffs Could Have Sought to Depose Mitmesser*  
 2                   *Again After Defendants Produced Two Additional Studies, but*  
 3                   *Chose Not to, They Should Not Now Be Permitted to Exclude*  
 4                   *Mitmesser's Opinion of Those Two Studies.*

5           With regard to the two remaining studies by [REDACTED] not discussed  
 6 at Mitmesser's deposition, Plaintiffs had access to those studies, which were  
 7 produced to them prior to the close of discovery. Delgado Decl., ¶ 2, Exs. A-C.  
 8 Plaintiffs could easily have requested a further deposition of Mitmesser. Having  
 9 chosen not to do so, rewarding them by excluding the [REDACTED] studies  
 10 would encourage gamesmanship, rather than curing prejudice. *See John v.*  
 11 *Rogers*, 2015 WL 11233123, at \*3 (W.D. Wash. Apr. 8, 2015) ("Defense counsel  
 12 had ample time to depose Mr. Van Blaricom with respect to his preliminary report  
 13 or Corporal Cagle's Rebuttal Report, which was also untimely, but chose not to do  
 14 so. Accordingly, the Court finds exclusion of Mr. Van Blaricom's amended  
 15 report to be too harsh a remedy under the circumstances.") (internal citations  
 16 omitted); *Sturm v. Davlyn Investments, Inc.*, 2013 WL 8604661, at \*8 (C.D. Cal.  
 17 Nov. 6, 2013) ("Due to [the inclusion of the physicians on the witness list] during  
 18 discovery and the fact that Defendants had the opportunity to depose the treating  
 19 physicians (but apparently chose not to), the Court concludes that Defendants will  
 20 not be unfairly prejudiced by allowing Plaintiffs to present the testimony of  
 21 treating physicians at trial.").

22           In any event, Mitmesser's opinion of the [REDACTED] studies merely  
 23 reflects what those studies actually concluded, which is of course contained in the  
 24 studies themselves. For class certification purposes, no findings of fact are being  
 25 made, thus no prejudice will result from Plaintiffs not questioning Mitmesser as to  
 26 her opinion on those studies (though they certainly can ask those questions during  
 27 the merits phase). Although Plaintiffs argue they would have liked to contest  
 28

1 those studies, for example, by questioning Mitmesser about one that did not use a  
 2 placebo group, Mot. at 17-18, such challenges pertain to the weight, not  
 3 admissibility, to be afforded them, and in any event relate to the merits, not class  
 4 certification.

5           **3. Mitmesser’s Declaration Reflected Nothing New About the**  
 6           **██████ Study and Therefore the Motion to Exclude Her**  
 7           **Statements About the Study Should Be Denied.**

8           Finally, Plaintiffs seek to exclude one particular study, arguing the ██████  
 9 study is hearsay, Mot. at 12, and that, although they deposed Mitmesser about the  
 10 study, her declaration purportedly reaches a conclusion not stated in her deposition,  
 11 resulting in prejudice, Mot. at 10. Both of these arguments are unavailing. First,  
 12 as set forth above, evidentiary rules are relaxed at the class certification phase,  
 13 *supra* at 10, and given Mitmesser authenticated the ██████ study as something  
 14 NBTY relied on to support its product label, Mitmesser Depo Tr. at 78:10-80:25,  
 15 85:10-19 (Ex. D to Delgado Decl.), there is no reliability concern in any event.

16           Second, Plaintiffs are simply misinterpreting Mitmesser’s declaration, which  
 17 does *not* state that the ██████ study concludes anything about ginkgo’s effect on  
 18 memory, as Plaintiffs mistakenly contend. Mot. at 12. Rather, Mitmesser states:  
 19 “In my professional opinion, this study provides evidence that Ginkgo biloba can  
 20 *not only have* positive effects on memory and cognitive function *but can also*  
 21 increase blo[od] flow velocity to the brain.” Dkt. Nos. 98-1 (Petkevicious) and  
 22 112-1 (Korolshteyn) at ¶ 7(i.) (ii). A more reasonable reading of Mitmesser’s  
 23 declaration is that she was simply stating that *in addition to* having positive effects  
 24 on memory and cognitive function—discussed throughout her declaration with  
 25 regard to other studies—ginkgo “can also increase blo[od] flow velocity to the  
 26 brain.” *Id.* Because her deposition testimony stated exactly the same thing—“And  
 27 was this a study that just studied blood flow? A. Yes.” (Mot. at 11)—there is no  
 28

1 basis to exclude the [REDACTED] study on this basis.

2  
3 **E. Even if this Court Finds that Mitmesser Was a Non-Reporting**  
4 **Expert for Class Certification, this Court Should Not Vitate Any**  
5 **Otherwise Applicable Privileges**

6 Plaintiffs argue Mitmesser’s submission of a declaration containing nearly  
7 the identical information provided in her 30(b)(6) deposition resulted in a waiver  
8 of “some of the privilege afforded her as a 30(b)(6) witness.” Mot. at 13.

9 Plaintiffs rely on a few district court cases that have found waiver of certain  
10 privileges as to non-reporting experts under different circumstances, but the law is  
11 far from settled on this issue. First, the Ninth Circuit has yet to opine on it.  
12 *PacifiCorp v. Nw. Pipeline GP*, 879 F. Supp. 2d 1171, 1213 (D. Or. 2012)  
13 (“Unfortunately, no Ninth Circuit authority clearly addresses whether designating a  
14 witness as a non-reporting expert waives all applicable privileges and protections  
15 of communications with that expert.”).

16 Second, in revising Rule 26, the Civil Rules Advisory Committee purposely  
17 left this as an open issue. *See United States v. Sierra Pac. Indus.*, 2011 WL  
18 2119078, at \*7 (E.D. Cal. May 26, 2011) (discussing 2010 amendments to Rule  
19 26: “Thus, finding that there were certain circumstances under which broad  
20 discovery should be allowed into a party attorney’s communications with a non-  
21 reporting employee expert witness, the committee refused to protect such  
22 communications in all cases. ***But the committee did not intend that such***  
23 ***communications with non-reporting expert witnesses be discoverable in all***  
24 ***cases.*”). In the *Sierra Pacific* case, the witnesses at issue were investigators,  
25 exactly the type of employee-witnesses the Committee was concerned about  
26 shielding communications with. *Id.* at \*6 (“The committee found reasons to  
27 protect communications with some types of non-reporting experts, but not others. .  
28**



1 . . The committee did not want to protect communications of one party's lawyer  
 2 with “treating physicians, accident investigators, and the like.”). Therefore, the  
 3 court held that privilege had been waived as to those two investigators, but made  
 4 clear it was not finding there would always be a waiver as to non-reporting experts:  
 5 “The court declines to hold that designating an individual as a non-reporting expert  
 6 witness waives otherwise applicable privileges and protections in all cases, or even  
 7 for all cases involving non-reporting employee expert witnesses.” *Id.* at \*10.

8 Mitmesser’s testimony, which consists of her stating what studies NBTY  
 9 relied on in generating ginkgo labels and explaining why those studies support the  
 10 labels, hardly runs afoul of the Advisory Committee’s concerns. In any event,  
 11 because Mitmesser recently was designated as a reporting expert, there is no need  
 12 to reach this issue.

13 As discussed previously, Defendants designated Mitmesser as a reporting  
 14 expert for the merits phase out of an abundance of caution. Because Rule 26  
 15 explicitly protects communications with reporting experts, the types of  
 16 communications Plaintiffs claim they should have been able to obtain are not  
 17 available to them in any event. *See* Fed. R. Civ. P. 26(b)(4) (protecting  
 18 communications between the party’s attorney and any reporting expert except to  
 19 the extent related to compensation, facts or data the attorney provides and the  
 20 expert considers in forming her opinions, and/or assumptions the attorney provides  
 21 that the expert relies on).

### 22 23 **III. CONCLUSION**

24 Defendants respectfully request that the Court deny Plaintiff’s motion to  
 25 exclude because:

26 (a) Defendants acted properly in not designating Susan Mitmesser or, if  
 27 Mitmesser should have been designated as an expert, such error was harmless;  
 28



1 (b) Regardless of whether the opinions of Susan Mitmesser expressed in  
 2 her declaration are admitted for purposes of class certification, the studies attached  
 3 to her declaration, which NBTY relied on, speak for themselves and should be  
 4 considered in evaluating Defendants' opposition to Plaintiffs' motions for class  
 5 certification.

6  
 7 Dated: January 20, 2017

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